

# Area Manager Job Description

Our growing company is looking to fill the role of area manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for area manager

- Continuously coach and provide standard methodologies and recommendations to direct reports
- Provide ongoing input to Senior management in developing effective and calculable solutions to improve process efficiency
- Develop and sustain strong partner relationships by delivering superior consulting services through regular partner contact and delivering valued services
- Develop & drive sound recommendations/action plans based on insights from data analysis to optimize hotels in the company market place and their lodging market overall
- Represent company in the local market, build company's profile with key local influence's
- Promote company's full suite of products offerings and key initiatives to partners and educate them on the full use of our products and tools
- Build and maintain a high quality team (e.g., through on boarding, handled attrition, skills transfer, addressing and identifying skill gaps )
- Continuously improve collaboration with other internal functions, within LPS
- Basic technical knowledge of electronic components and assembly
- Identifying prospective customers and working to obtain RFQ's

## Qualifications for area manager

- Asphalt project management experience a plus
- Good understanding of accounting fundamentals, such as debits, credits, accounts receivable, accounts payable, budgets
- Lean knowledge in TPM Tools
- Medium/High English Level (Technical reading and conversation)
- Knowledge of Manufacturing Systems
- IPC A610-F Training (Certification is desirable)