

Financials--Comprehensive.xls

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Total Debt / (Long-Term Debt + Preferred Stock + Common Stock)

	A	B	C	D	E	F	G	H	I	J	K	
1	Ratio Analysis	(Years 1 - 5)	Your Company Name Here						Click below for:			
2											National Averages: Current Ratios & Other Balance Sheet Ratios	
3	Liquidity Ratios	2015	2016	2017	2018	2019	Trailing 3 yr		Average	BizStats	Variance	Computation
4	Current Ratio	15.8	9.7	11.6	8.0	7.9	9.2	1.0	917.5%			Total Current Assets / Total Current Liabilities
5	Quick Ratio (Acid Test)	15.6	9.6	11.5	7.9	7.9	9.1	1.0	908.6%			(Cash + AR) / Total Current Liabilities
6												
7	Working Capital Cycle											National Averages of Inventory Turnover Ratios & Days Sales Sta
8	Receivables Turnover	12.7	12.2	12.2	12.2	12.2	12.2	10.0	21.6%			Sales / Receivable Ratio
9	Day's Receivables	28.8	30.0	30.0	30.0	30.0	30.0	10.0	200.2%			Days in period (365) / Receivables Turnover
10	Payables Turnover	3.7	1.9	1.8	1.1	1.0	1.3	10.0	13.0%			Cost of Goods Sold / Payables [for Inventory]
11	Days' Payables	100.0	196.8	205.0	333.2	353.1	297.1	10.0	2970.9%			Days in period (365) / Payables Turnover
12	Inventory Turnover	15.6	14.6	14.6	14.8	14.8	14.7	10.0	147.3%			Cost of Goods Sold / Inventory
13	Day's Inventory	23.4	196.8	205.0	333.2	353.1	297.1	10.0	2970.9%			Days in Period (365) / Inventory Turnover
14	Sales / Working Capital	17.2	27.6	26.3	80.7	85.3	64.1	10.0	640.7%			Sales / (AR + Inventory - AP)
15												
16	Leverage Ratios											Leverage ratios help you evaluate your liabilities.
17	Interest Coverage	NA	NA	NA	NA	NA	0.0	10.0	0.0%			EBITDA / Interest Expense
18	Total Liabilities / Stockholder's Equity (Debt/Wor	6.8%	11.5%	9.4%	14.4%	14.4%	12.7%	10%	127.3%			Total Liabilities / (Net Worth-Intangible Assets)
19												
20	Operating Ratios											Measures you ability to meet current liabilities.
21	Gross Profit Margin	90%	90%	91%	92%	92%	91.6%	10.0%	916.5%			(Gross Profit / Net Sales) x 100
22	Operating Profit Margin	66%	36%	39%	42%	43%	41.1%	10.0%	411.4%			(Gross Profit - Operating Expenses) / Sales x 100
23	Net Profit Margin	40%	22%	24%	25%	26%	25.2%	10.0%	252.4%			Profit after taxes and all expenses as a percentage of sales -- the
24	EBITDA	\$ 1,632	\$ 1,505	\$ 2,543	\$ 5,348	\$ 11,108	\$ 6,333					Earnings Before Interest, Tax, Depreciation & Amortization
25	Operating Cash Flow	1267%	417%	447%	346%	340%	377.8%	10.0%	3778.0%			Cash from Operations / Current Liabilities
26	Operating Ratio	65.8%	35.9%	38.9%	41.5%	43.0%	41.1%	10.0%	411.4%			Operating Expense / Net Sales
27	Sales / Day (244 business days) (000)	\$ 10	\$ 17	\$ 27	\$ 53	\$ 106	\$ 62	\$ 10	618.0%			Shows Average Sales per Day
28												
29	HR Efficiency	Number of Employees	4	2	2	2	2					Industry Profitability & Return on Equity ratios
30	Sales per Employee (000)	\$ 620	\$ 2,094	\$ 3,272	\$ 6,438	\$ 12,909	\$ 7,540	\$10	\$ 754			Are you using your employees effectively?
31	Income from Operations / Employee (000)	\$ 408	\$ 753	\$ 1,271	\$ 2,674	\$ 5,554	\$ 3,166	\$10	\$ 317			
32	Net Income After Taxes / Employee (000)	\$ 250	\$ 464	\$ 784	\$ 1,636	\$ 3,399	\$ 1,940	\$10	\$ 194			
33												
34	Marketing Efficiency											S - Corporations Profitability & Expense Ratios:
35	Sales / Cost of Marketing & Sales	0.0%	294.1%	294.1%	294.1%	294.1%	294.1%					Gives an indication of the efficiencies of your marketing campaign
36	Return on Marketing	0.0%	105.7%	114.3%	122.1%	126.5%	121.0%					Operating Profit / (Costs of Marketing + Sales)
37												
38	R&D Efficiency											Operating Profit / (Costs of Product/Service Development)
39	Return on Development	2193.6%	1197.9%	1295.3%	1384.3%	1434.2%	1371.3%					
40												
41	Profitability Ratios											
42	Return On Equity	100.0%	48.2%	44.9%	48.4%	50.1%	47.8%	10.0%	477.8%			(Net Income / Tangible Net Worth) x 100
43	Total Debt to Stockholders' Equity	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.0%	0.0%			The debt to equity ratio is a common benchmark used to measure
44												
45	Asset Management (Efficiency)											Business Debt to Equity Ratios x Industry Statistics

Break-EvenRatio AnalysisSensitivity AnalysisValuation SummaryCap TableInvestor AnalysisSheet1

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