

C5													
	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Input in light-shaded cells only; other cells are locked.												
2			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV
3	INCOME												
4		Listing GCI											
5		Sales GCI											
6		Referral GCI											
7	TOTAL INCOME (GCI)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8													
9	COST OF SALES												
10		Company Dollar											
11		Royalty											
12		Listing Specialist											
13		Buyer Specialist											
14		Referrals (Paid Out)											
15	TOTAL COST OF SALES		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16													
17	GROSS PROFIT		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18													
19	EXPENSES												
20		Salaries											
21		Lead Generation											
22		Occupancy											
23		Technology											
24		Phone											
25		Supplies											
26		Education/Dues											
27		Equipment											
28		Auto/Insurance											
29		Professional Services											
30		Other											
31	TOTAL EXPENSES		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
32													
33	BUSINESS PROFIT		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -