

SALES PLAN

FISCAL YEAR START DATE

Saturday, July 1, 2017

PRODUCT NAME		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
ITEM 1	YEAR PRIOR	\$400.00	\$350.00	\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00	\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
	SALES GOAL	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
	% OF CHANGE	25%	14%	67%	14%	25%	33%	25%	14%	11%	14%	11%	14%	21%
ITEM 2	YEAR PRIOR	\$400.00	\$350.00	\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00	\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
	SALES GOAL	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
	% OF CHANGE	25%	14%	67%	14%	25%	33%	25%	14%	11%	14%	11%	14%	21%
ITEM 3	YEAR PRIOR	\$400.00	\$350.00	\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00	\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
	SALES GOAL	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
	% OF CHANGE	25%	14%	67%	14%	25%	33%	25%	14%	11%	14%	11%	14%	21%
ITEM 4	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 5	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 6	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 7	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 8	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 9	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
ITEM 10	YEAR PRIOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
MONTHLY TOTALS														
	YEAR PRIOR TOTAL	\$1,200.00	\$1,050.00	\$900.00	\$1,050.00	\$1,200.00	\$900.00	\$1,200.00	\$1,050.00	\$1,350.00	\$1,050.00	\$1,350.00	\$1,050.00	\$13,350.00
	SALES GOAL TOTAL	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$16,200.00
	% OF CHANGE TOTAL	25%	14%	67%	14%	25%	33%	25%	14%	11%	14%	11%	14%	21%