

Lisa Sample

Position: Sample Test Portfolio
Test Date: July 8, 2020
Test Event ID: ABC-1234-EFGH



PERSONALITY TEST

Sales Achievement Predictor

Measures personality traits critical to success in sales and related fields. It assesses traits that are not apparent in an interview or resume, such as inhibitions about cold calling, reluctance to ask for a sale, and motivation to follow through.

Results Summary

Recommended

For a Sales Role

Overview

-  = Strength
-  = Potential Strength
-  = Needs Attention

-  Sales Disposition
-  Initiative (Cold Calling)
-  Sales Closing
-  Achievement
-  Competitiveness

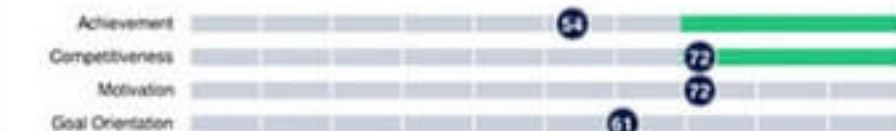
Score Details



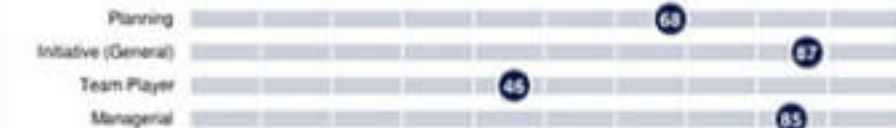
Sales Success



Motivation & Achievement



Work Strengths



Interpersonal Strengths



Inner Resources

