

# Prospect Profile Sheet

Strategy Call Completion Date \_\_\_\_\_

3-Way Call Completion Date \_\_\_\_\_

Follow Up Call Completion Date \_\_\_\_\_

## Distributor Information

Distributor's Name \_\_\_\_\_

Today's Date \_\_\_\_\_

Address \_\_\_\_\_

Day Phone \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Cell Phone \_\_\_\_\_

Upline 20K \_\_\_\_\_

Email \_\_\_\_\_

Upline Premier \_\_\_\_\_

**WE BUILD ON PURPOSE AND BY DESIGN WITH THE "BEST AND BRIGHTEST"**

## Prospect Information

Prospect Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Day Phone \_\_\_\_\_

Cell Phone \_\_\_\_\_

Email \_\_\_\_\_

Do they have good people skills? + 2 points

Are they coachable? + 2 points

Are they reliable? + 2 points

Do they have influence and credibility? + 2 points

Great work ethic and desire to succeed? + 2 points

10s and above only for Upline 3-ways = 10

Analytical

Driver

Expressive/ Friendly

Health Challenges \_\_\_\_\_

Hot Buttons \_\_\_\_\_

Fears \_\_\_\_\_

Hobbies \_\_\_\_\_

Strategy \_\_\_\_\_