

	A		B	C	D	E	F
1	Opportunity Owner Ali		Opportunity Name	Historical Amou	Historical Stage	As of Da	
2	OI		Pyramid Emergency Generators	100000	Prospecting	10.01.2021	
3	OI		Pyramid Emergency Generators	100000	Prospecting	11.01.2021	
4	OI		Pyramid Emergency Generators	100000	Prospecting	12.01.2021	
5	OI		Dickenson Mobile Generators	15000	Qualification	10.01.2021	
6	OI		Dickenson Mobile Generators	15000	Qualification	11.01.2021	
7	OI		Dickenson Mobile Generators	15000	Qualification	12.01.2021	
8	OI		United Oil Plant Standby Generators	675000	Needs Analysis	10.01.2021	
9	OI		United Oil Plant Standby Generators	675000	Needs Analysis	11.01.2021	
10	OI		United Oil Plant Standby Generators	675000	Needs Analysis	12.01.2021	
			Express Logistics Portable Truck				
11	OI		Generators	80000	Value Proposition	10.01.2021	
12	OI		Grand Hotels Guest Portable Generators	250000	Value Proposition	10.01.2021	
			Express Logistics Portable Truck				
13	OI		Generators	80000	Value Proposition	11.01.2021	
14	OI		Grand Hotels Guest Portable Generators	250000	Value Proposition	11.01.2021	
			Express Logistics Portable Truck				
15	OI		Generators	80000	Value Proposition	12.01.2021	
16	OI		Grand Hotels Guest Portable Generators	250000	Value Proposition	12.01.2021	
17	OI		Edge Emergency Generator	35000	Id. Decision Makers	10.01.2021	
18	OI		GenePoint Lab Generators	60000	Id. Decision Makers	10.01.2021	
19	OI		Grand Hotels Kitchen Generator	15000	Id. Decision Makers	10.01.2021	
20	OI		Edge Emergency Generator	35000	Id. Decision Makers	11.01.2021	
21	OI		GenePoint Lab Generators	60000	Id. Decision Makers	11.01.2021	
22	OI		Grand Hotels Kitchen Generator	15000	Id. Decision Makers	11.01.2021	
23	OI		Edge Emergency Generator	35000	Id. Decision Makers	12.01.2021	
24	OI		GenePoint Lab Generators	60000	Id. Decision Makers	12.01.2021	
25	OI		Grand Hotels Kitchen Generator	15000	Id. Decision Makers	12.01.2021	