

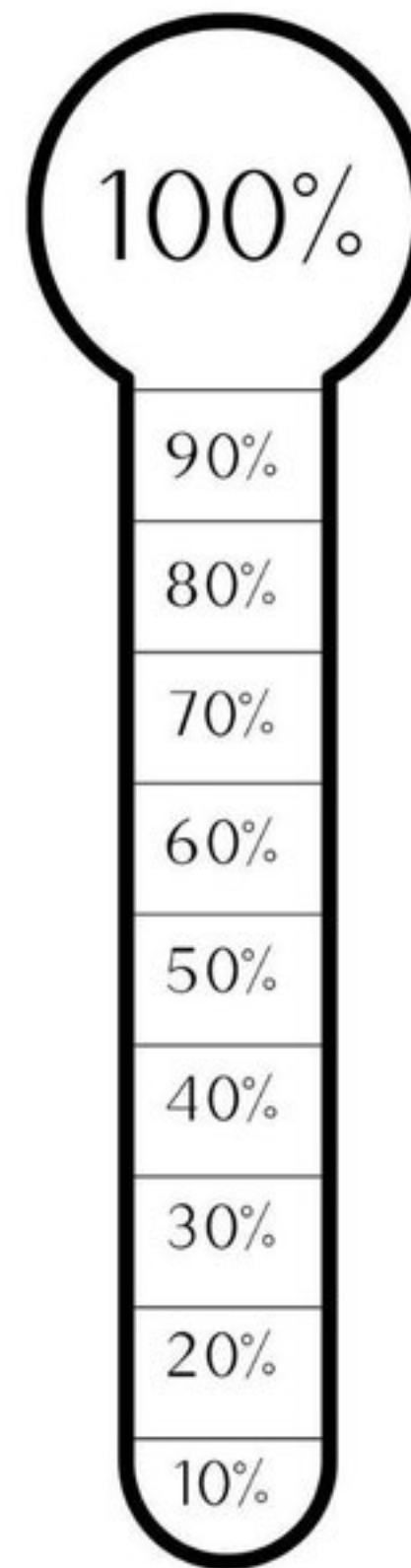
# FINANCE GOAL THERMOMETER

## LITTLE RESULTS LEAD TO BIG RESULTS

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- ```
graph TD; 01[01 Establish a specific sales target.] --> 02[02 Mark thermometer levels for achieved goals]; 02 --> 03[03 Check and analyze the thermometer's progress]; 03 --> 04[04 Modify tactics if needed and celebrate goals achieved];
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- 01 Establish a specific sales target.
  - 02 Mark thermometer levels for achieved goals
  - 03 Check and analyze the thermometer's progress
  - 04 Modify tactics if needed and celebrate goals achieved

# SALES GOAL

START\_\_\_\_\_END\_\_\_\_\_

[illegible]