



Company Address
Company Email
Company Website
Company Number

Sales Pre-training Skills Assessment

Personal Information (Optional)

Name:	[Your Name]
Position:	[Your Job Title]
Date:	[Month Day, Year]

Product Knowledge

1. Please briefly describe the key features and benefits of our products or services.

Our products offer a range of advanced features, such as real-time analytics and automation, which provide significant time savings.

2. What types of customers or businesses do our products/services cater to?

3. What sales techniques or strategies have you used in the past to close deals? Please describe.

SALES PRE-TRAINING SKILLS ASSESSMENT Template

By evaluating your team's existing skills before training begins, you can tailor your programs to address specific skill gaps.



Consists of 3 Pages

