

*f<sub>x</sub>*

=IF(B2="Full-time","Bonus 1","Bonus 2")

B	C	D	E	F	G	H	I	J
Employment Status	% of Sales Target	Bonus Structure	Bonus Entitlement					
Full-time	80%	Bonus 1						
Part-time	100%	Bonus 2						
Full-time	110%	Bonus 1						
Full-time	98%	Bonus 1						
Full-time	88%	Bonus 1						
Part-time	94%	Bonus 2						
Part-time	72%	Bonus 2						
Full-time	65%	Bonus 1						
Full-time	97%	Bonus 1						
Full-time	81%	Bonus 1						
Full-time	79%	Bonus 1						
Part-time	102%	Bonus 2						