

## YEARLY MEETING SCHEDULE

| JANUARY 2020         | Date       | Time     | Meeting                         |
|----------------------|------------|----------|---------------------------------|
| S M T W T F S        | 5-01-2020  | 9:00 AM  | Acquisition Strategy Meeting    |
| 1 2 3 4              | 10-01-2020 | 10:00 AM | Sales Team Meeting              |
| 5 6 7 8 9 10 11      | 23-01-2020 | 4:00 PM  | Monthly Production Review       |
| 12 13 14 15 16 17 18 |            |          |                                 |
| 19 20 21 22 23 24 25 |            |          |                                 |
| 26 27 28 29 30 31    |            |          |                                 |
| FEBRUARY 2020        | Date       | Time     | Meeting                         |
| S M T W T F S        | 5-02-2020  | 9:00 AM  | Client Meeting for new Business |
| 1                    | 10-02-2020 | 10:00 AM | Monthly Directors Meeting       |
| 2 3 4 5 6 7 8        | 28-02-2020 | 4:00 PM  | Direct Marketing Review         |
| 9 10 11 12 13 14 15  |            |          |                                 |
| 16 17 18 19 20 21 22 |            |          |                                 |
| 23 24 25 26 27 28 29 |            |          |                                 |
| MARCH 2020           | Date       | Time     | Meeting                         |
| S M T W T F S        | 5-03-2020  | 9:00 AM  | Sales team Meeting              |
| 1 2 3 4 5 6 7        | 10-03-2020 | 10:00 AM | Monthly Directors Meeting       |
| 8 9 10 11 12 13 14   | 28-03-2020 | 4:00 PM  | Client Meeting for new Business |
| 15 16 17 18 19 20 21 |            |          |                                 |
| 22 23 24 25 26 27 28 |            |          |                                 |
| 29 30 31             |            |          |                                 |
| APRIL 2020           | Date       | Time     | Meeting                         |
| S M T W T F S        | 5-04-2020  | 9:00 AM  | Acquisition Strategy Meeting    |
| 1 2 3 4              | 10-04-2020 | 10:00 AM | Sales Team Meeting              |
| 5 6 7 8 9 10 11      | 28-04-2020 | 4:00 PM  | Monthly Production Review       |
| 12 13 14 15 16 17 18 |            |          |                                 |
| 19 20 21 22 23 24 25 |            |          |                                 |
| 26 27 28 29 30       |            |          |                                 |

