

# 2016 POSTAL RATES CHART

## FIRST-CLASS MAIL

<b>NON-AUTO</b> (Under 1 oz.)	<b>LETTERS</b>	<b>CARDS</b>	<b>FLATS</b>
Single Piece (Machinable)	.47	.34	.94
Additional Ounce	.21	-	.21
<b>PRESORTED</b>	<b>LETTERS</b>	<b>CARDS</b>	<b>FLATS</b>
Machinable Presorted	.452	.283	.798
Mixed AADC Automation	.419	.272	.750
AADC Automation	.399	.263	.670
3-digit Automation	.399	.263	.630
5-digit Automation	.376	.250	.438
Additional Ounce*	.125	-	.210

\*Additional ounce rate does not apply on letter mail under 2 ounces.

## STANDARD MAIL

<b>AUTOMATION</b> (Under 3.3 oz.)	<b>LETTERS</b>	<b>FLATS</b>
Mixed AADC	.291	.539
AADC	.274	.522
3-digit	.274	.467
5-digit	.255	.376
ECR Basic	.288	.288
ECR High Density	.207	.235
ECR High Density Plus	.204	.230
ECR High Density	.194	.205

## NON-PROFIT MAIL

<b>AUTOMATION</b> (Under 3.3 oz.)	<b>LETTERS</b>	<b>FLATS</b>
Mixed AADC	.176	.400
AADC	.159	.383
3-digit	.159	.328
5-digit	.140	.237
ECR Basic	.214	.214
ECR High Density	.133	.161
ECR High Density Plus	.130	.156
ECR High Density	.120	.131

### DROP SHIPMENT DISCOUNTS

NDC Discount  
.032 to .035

SCF Discount  
.043 to .044

## POSTAL SPECIFICATIONS CHART

	MIN	MAX
<b>First Class Post Cards</b>		
Height	3.5"	4.25"
Length	5"	6"
Thickness	.007"	.016"

### Letters (all classes, excludes folded self-mailers)

Height	3.5"	6.125"
Length	5"	11.5"
Thickness	.009"	.25"

### Automation Compatible Flat-Size Mail

Height	5"	12"
Length	6"	15"
Thickness	.009"	.75"

### Folded Letter-Size Self-Mailers

Height	3.5"	6"
Length	5"	10.5"
Thickness	.009"	.25"

## ENVELOPE SIZE GUIDE

Commonly Known Sizes and Numbers

<b>#6<sup>1</sup>/<sub>4</sub></b> 3 <sup>1</sup> / <sub>2</sub> x 6	<b>#9</b> 3 <sup>7</sup> / <sub>8</sub> x 8 <sup>7</sup> / <sub>8</sub>	<b>A-6</b> 4 <sup>3</sup> / <sub>4</sub> x 6 <sup>1</sup> / <sub>2</sub>
<b>#6<sup>3</sup>/<sub>4</sub></b> 3 <sup>5</sup> / <sub>8</sub> x 6 <sup>1</sup> / <sub>2</sub>	<b>#10</b> 4 <sup>1</sup> / <sub>8</sub> x 9 <sup>1</sup> / <sub>2</sub>	<b>A-7</b> 5 <sup>1</sup> / <sub>4</sub> x 7 <sup>1</sup> / <sub>4</sub>
<b>#7</b> 3 <sup>3</sup> / <sub>4</sub> x 6 <sup>3</sup> / <sub>4</sub>	<b>#11</b> 4 <sup>1</sup> / <sub>2</sub> x 10 <sup>3</sup> / <sub>8</sub>	<b>A-8</b> 5 <sup>1</sup> / <sub>2</sub> x 8 <sup>1</sup> / <sub>8</sub>
<b>#7<sup>3</sup>/<sub>4</sub></b> 3 <sup>7</sup> / <sub>8</sub> x 7 <sup>1</sup> / <sub>2</sub>	<b>#12</b> 4 <sup>3</sup> / <sub>4</sub> x 11	<b>A-9</b> 5 <sup>3</sup> / <sub>4</sub> x 8 <sup>3</sup> / <sub>4</sub>
<b>#8<sup>5</sup>/<sub>8</sub></b> 3 <sup>5</sup> / <sub>8</sub> x 8 <sup>5</sup> / <sub>8</sub>	<b>#14</b> 5 x 11 <sup>1</sup> / <sub>2</sub>	<b>A-10</b> 6 x 9 <sup>1</sup> / <sub>2</sub>

**CUSTOMXM**  
market smarter.

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