




Bubble Sheet

Contact Tracker

-  = contact attempted, but no contact made
-  = contact made, and no booking obtained
-  = contact made and booking obtained

1 sheet completed each week = Team Leader in 6 months
2 sheets completed each week = Team Leader in 3 months
and Free Car in 6 months
3 sheets completed each week = Team Leader in 2
months, free car in 4 months, and Director in 6 months.
(See explanation below)

* When texting, you must get a response to count it as an attempt

Explanation: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects. You should obtain at least 10 bookings per completed sheet.